



2024 Q2 INVESTOR MEETING

Chairman : Mr. Jeffery Pan

Managing Director of Topco Group : Mr. Charles Lee

Senior CEO : Mr. Dennis Chen

Spokesman : Ms. Della Huang / Sr. Vice President

TSE Ticker : 5434 TT

August 15, 2024

Safe Harbor Notice

- These forward-looking statements, which may include statements regarding Topco's future results of operations, financial condition or business prospects, are subject to significant risks and uncertainties and are based on Topco's current expectations.
- Actual results may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including, among other things: the cyclical nature of our industry; our dependence on introducing new products on a timely basis; our dependence on growth in the demand for our products; our ability to compete effectively; our ability to successfully expand our capacity; our dependence on key personnel; general economic and political conditions, including those related to the semiconductor industry; possible disruptions in commercial activities caused by natural and human-induced disasters, including terrorist activity and armed conflict; and fluctuations in foreign currency exchange rates.
- Except as required by law, we undertake no obligation to update any forward looking statement, whether as a result of new information, future events, or otherwise.

Company Profile



成立
Establishment

1990

in Taiwan



員工數
Employee Number

1824

employees worldwide



資本額
Capital

1.888

billion (NTD)

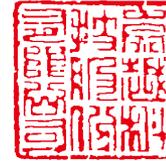


2023年營收
Annual Revenue

49.27

billion (NTD)

勤信為本
專業為用
成果共享



*Diligence,
Professionalism,
Sharing the Success*

- Founded : February 17th, 1990
- Headquarters : Taipei, Taiwan
- IPO : 2003

Agenda

- Welcoming Remarks
- Business Reports
- Q & A



Business Reports

Executive Comments

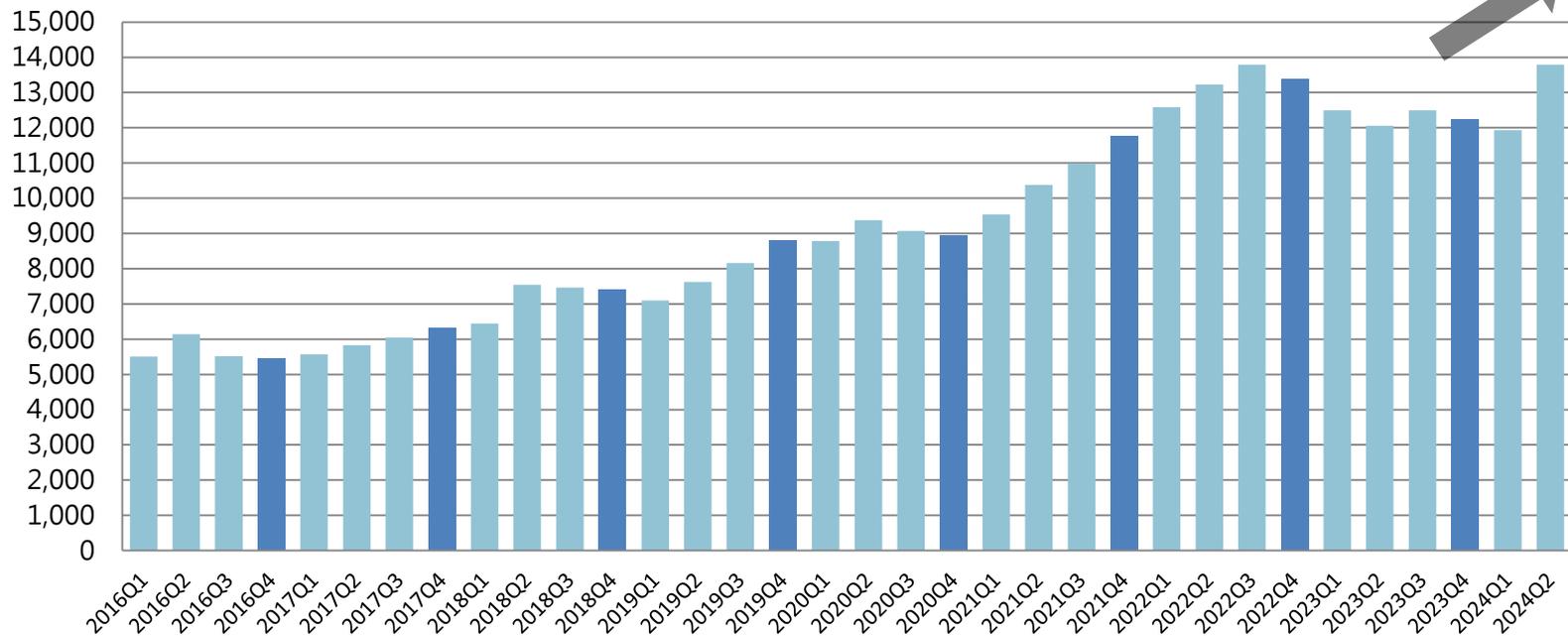
Double-Digit Yearly Growth in Q2 2024 Revenue and Net Profit, Record-High Quarterly EPS

- **Q2 2024 Revenue:** TWD 13.79 billion, up 15.6% QoQ and 14.4% YoY, reaching a new historical high for the same period.
- **Q2 2024 Consolidated Net Income Attributable to Stockholders of the Company:** TWD 1.02 billion, up 31.7% QoQ and 52.4% YoY, setting a new record high for a single quarter.
- **Q2 2024 EPS:** TWD 5.41, achieving a record-high for a single quarter, up 31.6% QoQ and 46.6% YoY.
- **First-Half 2024 Revenue:** Cumulative TWD 25.72 billion, up 4.8% YoY, the second-highest in history for the same period.
- **First-Half 2024 Consolidated Net Income Attributable to Stockholders of the Company:** TWD 1.8 billion, up 27.4% YoY, reaching a new historical high for the same period.
- **First-Half 2024 EPS:** TWD 9.52, setting a new historical high for the same period.

Quarterly Sales

Quarterly Consolidated Sales

In Million NTD



In the second quarter of 2024, revenue reached NT\$13.79 billion, representing a quarter-over-quarter increase of 15.6% and a year-over-year increase of 14.4%, setting a new record for the same period.

Consolidated Income Statement

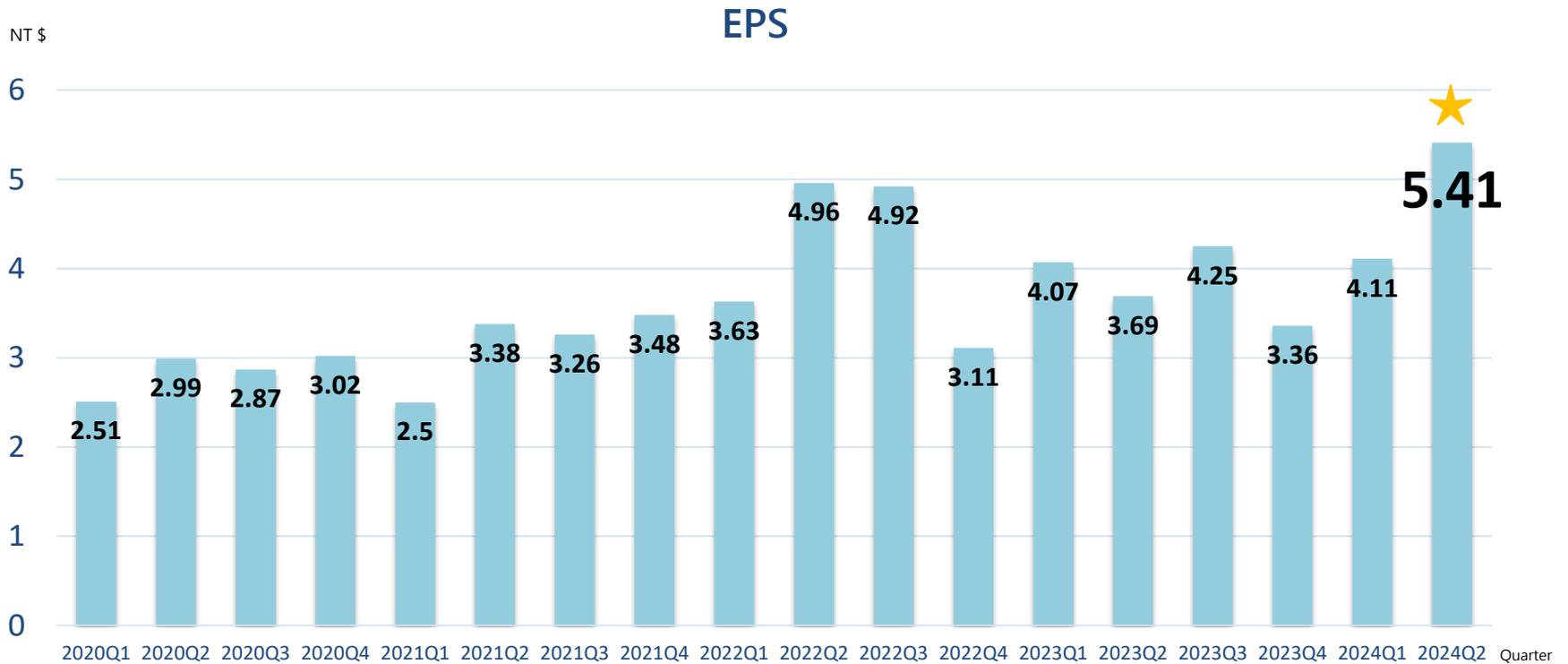
Quarter	2Q 24	1Q 24	2Q 23	QoQ	YoY
Operating Revenue	13,791,780	11,931,577	12,055,351	15.6%	14.4%
Gross Profit	1,930,722	1,682,440	1,578,551	14.8%	22.3%
Op. Profit	1,001,540	874,624	732,940	14.5%	36.6%
Pre-tax Profit	1,254,746	1,053,960	956,744	19.1%	31.1%
Consolidated Net Income Attributed to Stockholders of the Company	1,020,612	775,037	669,619	31.7%	52.4%
Gross Margin (%)	14.00	14.10	13.09	-0.1ppts	0.91ppts
Op. Profit Margin (%)	7.26	7.33	6.08	-0.07ppts	1.18ppts
EPS (NT\$)	5.41	4.11	3.69	31.6%	46.6%
ROE (%)	6.61	5.22	5.12	1.39ppts	1.49ppts

In NT\$ thousand unless otherwise noted

In Q2 2024, revenue, gross profit, and net profit all achieved double-digit year-over-year growth

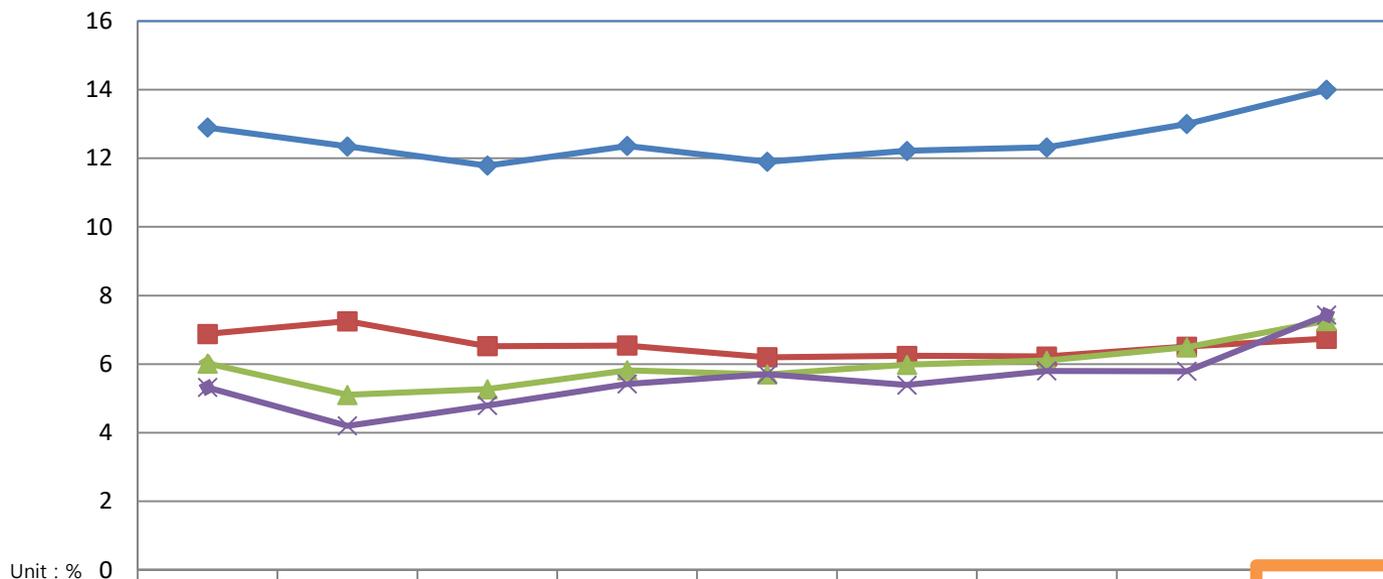
- ◆ The revenue in 2024Q2 reached NT\$13.79 billion, setting a new record for the same period in history.
- ◆ The Consolidated Net Income Attributed to Stockholders of the Company in 2024Q2 reached NT\$1.02 billion, a remarkable growth of 31.7% quarter-over-quarter and 52.4% year-over-year.

Earnings Per Share



Key Profitability Indicator

Profitability

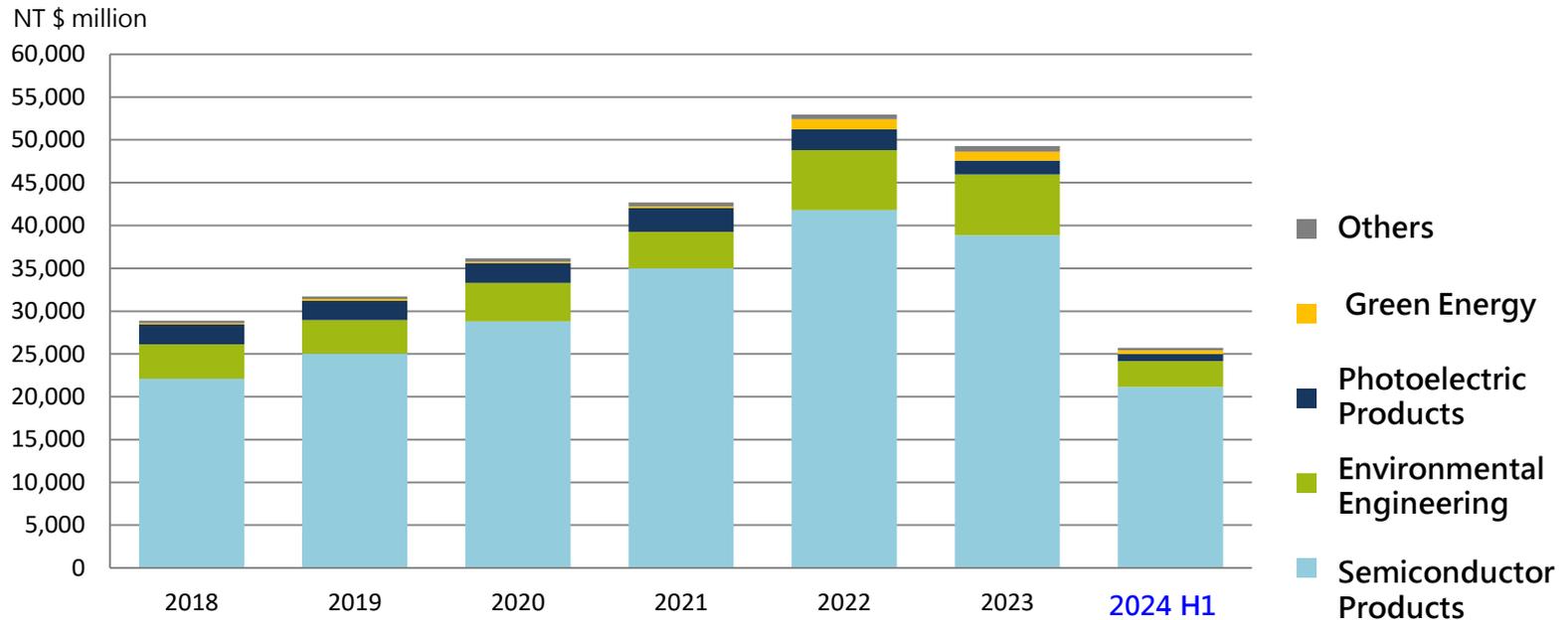


Unit : %

◆ 毛利率 Gross Margin
■ 營業費用率 Operating Expense Ratio
▲ 營業利益率 Operating Profit Margin
✕ 稅後淨利率 Net Profit Margin

	2016	2017	2018	2019	2020	2021	2022	2023	2024Q2
毛利率 Gross Margin	12.9	12.35	11.79	12.36	11.9	12.22	12.32	13	14
營業費用率 Operating Expense Ratio	6.88	7.25	6.52	6.54	6.2	6.24	6.22	6.51	6.74
營業利益率 Operating Profit Margin	6.02	5.1	5.27	5.82	5.7	5.98	6.1	6.49	7.26
稅後淨利率 Net Profit Margin	5.32	4.2	4.79	5.42	5.71	5.39	5.8	5.79	7.43

Industry Sales Analysis by Products



Semiconductor Products	76.5%	79.1%	79.6%	82.0%	78.9%	78.9%	82.3%
Environmental Engineering	14.0%	12.2%	12.4%	10.0%	13.2%	14.4%	11.7%
Photoelectric Products	8.1%	7.1%	6.4%	6.6%	4.5%	3.3%	3.1%
Green Energy	0.5%	0.7%	0.5%	0.4%	2.3%	2.1%	1.7%
Others	0.9%	0.9%	1.1%	1.0%	1.0%	1.3%	1.2%

Memorabilia

- 2024.08. Topco's subsidiary, ECO TECHNICAL SERVICES, and GOLDSUN BUILDING have jointly established RESET RESOURCE to produce low-carbon concrete.**
- 2024.07. Leading 8 Taiwanese companies to form a supply chain platform, showcasing strength at SEMICON West.**
- 2024.04. Topco Quartz's Puzi Plant is completed, investing 1.5 billion NTD to expand production to meet the demand for advanced semiconductor processes.**
- 2024.03. TOPCO SCIENTIFIC CO., LTD. (HSINCHU SCIENCE PARK BRANCH) was established.**
- 2024.02. Topco collaborates with TeaLa and signs MOU with Czech industry representatives to expand semiconductor opportunities in EU.**
- 2023.09. TOPCO launched innovative technologies: “CoWoS: 3D IC Chip Stacking with Metal Wire Bonding Interconnection Technology” and “Third-Generation Semiconductor: GaN on QST” at SEMICON Taiwan.
- 2023.08. SHUNKAWA CO., LTD. Kumamoto Office was established.
- 2023.05. TOPCO unveiled wireless transmission ICs, MCUs, and LED COB modules at COMPUTEX.
- 2022.09. TOPCO launched innovative technologies: “Low porosity coating technology for Semiconductor Parts” and “Mass transfer of Cu micro pins to replace solder ball in advance packaging” at SEMICON Taiwan.
- 2022.05. PING YUE TECHNOLOGIES SDN. BHD. was established.
- 2022.04. SHUNKAWA CO., LTD. was established.
- 2021.07. Invested in UNITECH NEW ENERGY ENGINEERING CO., LTD.
- 2021.06. Invested in TAI YING RESOURCE INDUSTRIAL CORP.
- 2021.05. TOPCO SCIENTIFIC USA CORP. was established.
- 2021.01. Invested in TOP VACUUM CO., LTD.

Leads 8 Taiwanese Companies to Integrate Supply Chain Based in Taiwan! Showcasing Core Competitiveness at SEMICON West 2024



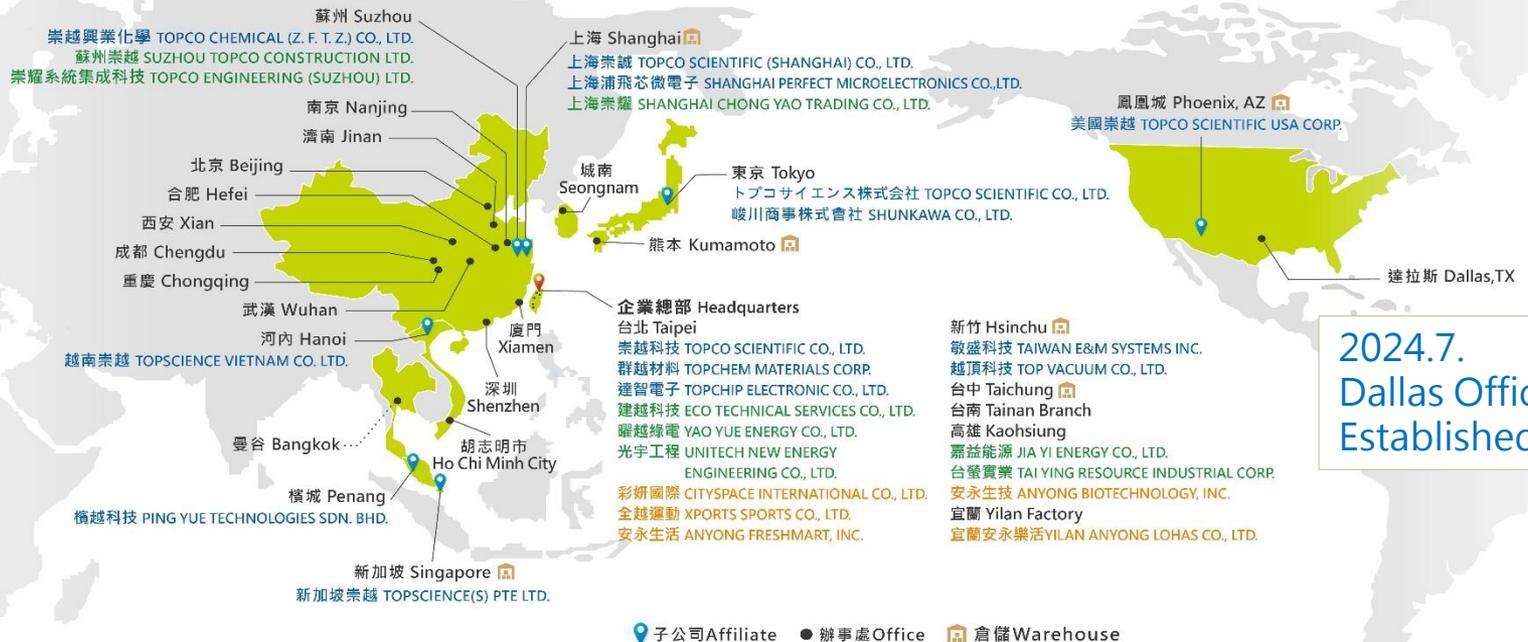
- ◆ **Chenfull International Co. Ltd (TAIEX: 8383):** A manufacturer of factory engineering and precision components.
- ◆ **Daxin Materials Corp. (TAIEX: 5234):** A supplier of specialty chemical
- ◆ **All Ring Tech USA LLC (TAIEX: 6187):** A provider of semiconductor packaging and testing equipment.
- ◆ **Grand Process Technology Corporation (TAIEX: 3131):** A supplier of semiconductor wet process equipment.
- ◆ **Chemleader Corporation:** A supplier of etching solutions and eco-friendly photoresist removers.
- ◆ **Bossmen Inc.:** A supplier of professional humidity control equipment.
- ◆ **Equator Materials Corporation:** A supplier of FFKM seal for semiconductor equipment.
- ◆ **Taiwan E&M Systems, Inc.:** A supplier of parts and components for semiconductor equipment.

ECO TECHNICAL SERVICES, a Subsidiary of Topco Group, Partners with GOLDSUN BUILDING to Seize Wafer Plant Recycling Opportunities



- ◆ ECO TECHNICAL SERVICES, and GOLDSUN BUILDING have jointly established RESET RESOURCE to produce low-carbon concrete.
- ◆ The company will recycle semiconductor production waste materials such as CMP sludge, and waste glass from panel plants to produce "recycled low-carbon concrete."

Service Location



2024.7.
 Dallas Office
 Established.

Southeast Asia

- Singapore**
- Vietnam** Hanoi·Ho Chi Minh
- Malaysia** Penang
- Thailand** Bangkok

East Asia

- Taiwan** Taipei·Hsinchu·Taichung·Tainan·Kaohsiung·Yilan
- China** Shanghai·Suzhou·Nanjing·Jinan·Beijing·Hefei·Wuhan·Xi'an·Chengdu·Shenzhen·Xiamen

America

- Japan** Tokyo·Kumamoto
- Korea** Seongnam
- U.S.A.** Phoenix

2024 EXPO

SEMICON WEST

SEMICON TAIWAN

SEMICON JAPAN

SEMICON WEST

STRONGER TOGETHER

SEMICON TAIWAN

BREAKING LIMITS: POWERING THE AI ERA.

SEMICON JAPAN

DEC 11-13, 2024

July 9-11, 2024

Booth No. #5954,
Moscone Center
San Francisco

September 4-6, 2024

Booth No. #S7830,
4F, Hall 2, Nangang
Exhibition Center, Taipei

December 11-13, 2024

Booth No. #7436,
East Hall 7, Tokyo Big
Sight, Tokyo

Group Vision

Hi-Tech

- ◆ The rising demand for AI and HPC technologies is fueling the need for advanced wafer foundry processes and expanded CoWoS supply chain capacity, which are poised to further bolster the semiconductor market.
- ◆ In response to the global supply chain diversification, we are actively expanding into overseas markets such as the U.S., Japan, and Southeast Asia, including Singapore, Malaysia, and Vietnam, to establish a robust semiconductor supply chain platform.
- ◆ We are collaborating with our clients to co-develop innovative products and services, while also expanding our integrated solutions for used semiconductor equipment.

ECO and Green

- ◆ As the semiconductor and electronics industries expand their facilities, the demand for environmental engineering services, such as water treatment, clean rooms, and factory electromechanical systems, is expected to grow, with a strong focus on developing overseas projects.
- ◆ We are promoting Class A waste management services and developing recycling and reuse services, such as fluorite sludge and recycled concrete.
- ◆ In response to the AI boom, we are extending our services to include data center construction, aiming to become a comprehensive solution provider.

Healthcare

- ◆ In response to the global trend towards health and wellness, we are expanding our ventures in the health industry, including food, health supplements, and sports and leisure sectors.
- ◆ We are implementing innovative marketing strategies to expand into domestic and international markets.

Thank You